

EXHIBIT 5
AVERAGE NUMBER OF
ACTUAL HOURS WORKED

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NAME	AVERAGE NUMBER OF HOURS WORKED
1. Kisa Abbott	65 hrs/wk Tr., Vol. VI, 1428:11-15; 1415:2-11; 1421:15-21; 1431:22 - 1332:3
2. Shannon Abbott	67.5 hrs/wk ¹ - Tr., Vol. V, 1096:2-1097:3; 1100:11-1101:12; 1198:7-10
3. Claudia Bogardus	62.5 hrs/wk ² - Tr., Vol. IV, 955:4-5
4. James Campbell	70 hrs/wk - Tr., Vol. IX, 2077:19-2078:7
5. Danny Chappell	65 hrs/wk ³ - Tr., Vol. VI, 1340:19-1341:24
6. Alana Cheij	55 hrs/wk - Tr., Vol. III, 602:13-22
7. Russ Cooper	72.5 hrs/wk ⁴ - Tr., Vol. IX, 1993:2-5
8. Jeff Cross	70+ hrs/wk - Tr., Vol. VI, 1470:17-22
9. Brenda Davis	65 hrs/wk ⁵ Tr., Vol. VIII, 1724:18-2; 1737:8-13; 1738:7-17; 1743:22-1744:6; 1749:13-16
10. Robin Dickerson	58 hrs/wk Dep. 77:18-24; 78:5-16; 78:19-79:10; 81:16-82:11; 126:14-127:20
11. Jimmy Dixon	68 hrs/wk ⁵ - Dep. 85:7-14; Tr., Vol. VII, 1535:23-1537:19; 1547:19-1547:14; 1557:8-25.
12. James Dodson	62.5 hrs/wk ⁶ - Tr., Vol. IV, 845:4-8; 851:1-855:19; 857:13-858:14
13. Belinda Drew	65 hrs/wk - Tr., Vol. V, 1172:4-22
14. Brandon Evans	62.5 hrs/week ⁷ -Dep. 114:9-117:8
15. Thomas Garrett	65 hrs/wk ⁸ - Tr., Vol. IX, 1936:3-1939:21
16. Alexander Grimal	60 hours/wk – Dep. 101:4-102:24; 145:23-146:18
17. Stacy Heaton	65 hrs/wk - Dep. 182:7-8; 189:8-190:5
18. Lee Johnson	62.5 hrs/wk ⁹ - Dep. 90:25-91:3

¹ Mr. Abbott testified he worked 65-70 hrs/wk.

² Ms. Bogardus testified she worked 60-65 hrs/wk.

³ Mr. Chappell testified that this was similar to the number of hours other sales reps worked.

⁴ Mr. Cooper testified he worked 70-75 hrs/wk.

⁵ Mr. Dixon testified he worked 50-60 hrs/wk, and performed 12-14 hours of after-hours work each week.

⁶ Mr. Dodson testified he worked 60-65 hrs/wk.

⁷ Mr. Evans testified he worked 60-65 hrs/wk.

⁸ Mr. Garrett testified he worked 60-70 hrs/wk.

NAME	AVERAGE NUMBER OF HOURS WORKED
19. Mark Kost	53.33 hrs/wk ¹⁰ - Dep. 136:1-137:17-24
20. Doug Kyle	60 hrs/wk - Dep. 85:8-22; 72:10-11
21. Perry Magee	65 hrs/wk- Tr., Vol. V, 1256:23-25
22. Laurie McBride	80 hrs/wk - Dep. 116:8-117:2
23. Judith McGinty	60 hrs/wk - Dep. 88:25-89:4
24. Randolph Navarro	50 hrs/wk ¹¹ - Dep. 108:5-21
25. David Nelon	67 hrs/wk ¹² Tr., Vol. I, 228:15-229:5; 239:5-240:12
26. Roy Patrick Neuenschwander	67.5 hrs/wk ¹³ - Dep. 70:19-25; 113:19-22
27. Jesse Pierce	80 hrs/wk ¹⁴ -Tr., Vol. X, 2289:8-2290:12; 2295:14-2298:4; 2298:5-2300:1; 2305:12-2306:9; 2334:21-2335:1; 2307:6-21; 2321:12-19; 2338:19-2339:23; 2329:20-2331:13
28. Michael Pierce, Sr.	72.5 hrs/wk ¹⁵ -Tr., Vol. IX, 2131:23-2133:8; 2148:5-10
29. Richard Rang	70 hrs/wk Dep. 66:5-67:23; 95:8-12; 107:17-109:14; 112:5-10
30. Leo Shalhoup	55 hrs/wk - Dep., Vol II, 50:15-51:21
31. Tony Siler	50 hrs/wk ¹⁶ - Dep. 141:17-142:5; Tr., Vol. II, 10184:9-13
32. Rebecca Sloan	60 hrs/wk Tr., Vol. .III 739:19-24; 743:13-744:10
33. Bobby Stallings	61 hrs/wk - Tr., Vol. VIII, 1697:16-20; 11237:18-24
34. Jeanne Swafford	50 hours/wk – Dep. 75:4-15; 75:22-76:2; 107:25-108:4; 108:20-109:3; 109:9-15

⁹ Mr. Johnson testified he worked 60-65 hrs/wk.

¹⁰ Mr. Kost testified he worked 50-62 hrs/wk each month other than January and February when he worked 40 hrs/wk.

¹¹ Mr. Navarro testified he worked 40-60 hrs/wk.

¹² Mr. Nelon testified that he worked 50-60 hrs/wk in the office, plus an additional 12hr/wk doing NightLines, Dinner Parties, Homework etc... for a total of 62-72 hrs/wk.

¹³ Mr. Neuenschwander testified that he worked on average 65-70 hours/week.

¹⁴ Mr. Pierce testified that he worked 65+ hrs/wk and an additional 15 hrs/wk on the phone off site. Mr. Pierce also testified about the hours worked by others.

¹⁵ Mr. Pierce testified that he worked a minimum of 60 hrs/wk and 10-15 hrs/wk on the phone off site. Mr. Pierce also testified about the hours worked by others.

¹⁶ Mr. Siler testified he worked 50-60 hrs/wk each month other than January and February when he worked 20-30 hrs/wk.

NAME	AVERAGE NUMBER OF HOURS WORKED
35. Bryan Tesh	75 hrs/wk ¹⁷ - Tr., Vol. VIII, 1854:12-16.
36. Craig Thrift	65 hrs/wk-Tr., Vol. II, 468:6-15; 482: 2-21; 485:3-11; 507:9-508:24
37. Brett Williamson	60 hrs/wk Tr., Vol. VII, 1647:14-18; 1592:4-23; 1640:1-11; 1647:14-18; 1661:9-1662:2
38. Angela Woods	50 hrs/wk - Tr., Vol. VI 1318:18-20

AVERAGE NUMBER OF HOURS WORKED	63.48 HOURS/WEEK
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¹⁷ Mr. Tesh testified he worked 65 to "upper 80's" hrs/wk.